


# Key Information About Being an Herbalife Independent Distributor

## How to join?

You join by purchasing an initial Distributorship kit, the Herbalife Distributor Pack (\$94.10). There is no other required purchase.

As a Distributor, you can:

- Buy Herbalife® products at a discount for your own or household use
- Sell Herbalife® products to customers to make a Retail Profit. An example is shown on the right:
- Recruit others who want to consume or sell Herbalife® products and earn commissions and bonuses from Herbalife based on their activity
- You **cannot** earn any money by only recruiting or only sponsoring someone

	Suggested Retail price	\$56.20
	Distributor price <i>(with initial discount before shipping and taxes)</i>	- \$42.85
<b>Potential profit</b>		<b>\$13.35</b>

The majority of Distributors in 2023 joined only to receive a discount on Herbalife® products and do not sell products or recruit others.

## How much can a Distributor earn in a typical month?

In 2023, about 116,000 U.S. Distributors ordered products for resale from Herbalife and about 106,000 of them earned money from their sales and the sales of those they sponsored. In a typical month, about 56,000 earned money, including those making supplemental income. Here is what they earned in a typical month before expenses:

<b>First-Year Distributors</b> (about 8,000) (about half earned in six months or more in 2023)	<b>All Other Distributors</b> (about 48,000) (about half earned in six months or more in 2023)
<b>50%</b> (about 4,000) earned more than <b>\$188</b> in a month	<b>50%</b> (about 24,000) earned more than <b>\$257</b> in a month
<b>Top 10%</b> (about 800) earned more than <b>\$1,522</b> in a month	<b>Top 10%</b> (about 4,800) earned more than <b>\$4,762</b> in a month
<b>Top 1%</b> (about 80) earned more than <b>\$7,233</b> in a month	<b>Top 1%</b> (about 480) earned more than <b>\$18,969</b> in a month  <i>In 2023, the tenure of the Top 1% typically ranged from five to 12 years.</i>

There are no guarantees for success. Some Distributors will succeed, while some will not. As with all business, success requires hard work, skill and dedication.

## What if it doesn't work?

- You can cancel your Distributorship at any time. If you are in your first year, you can cancel and receive a full refund of your Herbalife Distributor Pack.
- If you cancel your Distributorship, you can return unopened products you purchased within the last year for a full refund. We even pay for shipping.
- Please contact 855-757-4747 for more information

<https://hrbl.me/Herbalife-STE-USEN>